

Activity Worksheet

	MON	TUES	WED	THURS	FRI	SAT	SUN	TOTALS
CALL Set appt. for K.T. or recruit (1 pt)								
CONTACT Name/Number (3 pts)								
INTERVIEW Recruiting (2 pts)								
K.T. Qualified (5 pts)								
CLOSE/HIRE Business, IBA (10 pts)								
REFERRAL Name/Number (2 pts)								
SEMINAR 5 or more people (10 pts)								
PERSON OPP. Qualified confirmed (1 pt)								
TOTALS								

Formula for RVP = 100 pts a week, RVP in 12 months OR 200 pts a week, RVP in 6 months